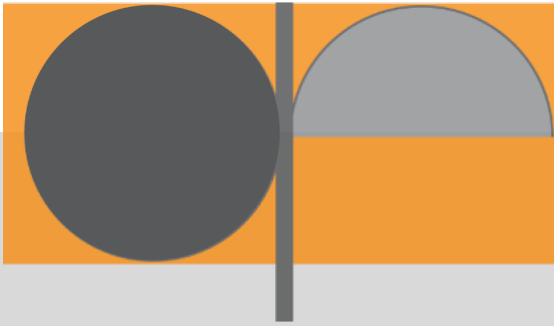


CAPABILITY STATEMENT



Maryland Department of Transportation (MDOT)

CAGE 998T4 UEI: RA9BA7Q5JEL3



Design Results provides a full spectrum of Interior Design, Space Planning and Move Management/Occupancy Planning services we manage new and redevelopment initiatives from inception to close-out.

PAST EXPERIENCE

The **Design Results** team has proven experience in the commercial and public sectors:

- U.S. Securities and Exchange Commission
- University of Maryland
- Exelon Corporation
- Staples Headquarters

Expertise:

- Systematically tracking and optimizing the use of physical spaces
- Strategic planning and execution to optimize the use of educational facilities
- Developed solutions for shared office spaces and workstations through hoteling
- Support change management and communication plans as it relates to space/occupancy planning
- Coordinate with Divisions on headcount forecasts and seat supply

Point of Contact:

Valerie Turner
Owner | Creative Director
(401) 474-1208
valerie@thedesignresults.com
www.thedesignresults.com

CORE COMPETENCIES

- Space Planning
- Occupancy Planning
- Move Management
- Interior Design
- Furniture, Fixtures, and Equipment (FF&E) selection

DIFFERENTIATOR

Extensive Proficiency in AutoCAD, Revit, Archibus, and SmartClient:

Advanced skills in utilizing industry-standard tools for drafting, and managing space-related data to support project planning, design execution, and facility management.

Comprehensive IWMS/CAMF Space Utilization:

Responsible for maintaining and updating the Integrated Workplace Management System (IWMS) and Computer-Aided Facility Management (CAMF) tools to reflect real-time data on space usage, occupancy levels, and space availability.

Identification of Space-Saving Opportunities for Cost Efficiency:

Analyze current space usage to uncover opportunities for consolidation and improved efficiency.

- 541410 Interior Design Services
- 541310 Architectural Services
- 541340 Drafting Services
- 561210 Facilities Support Services
- 541513 Computer Facilities Management Services
- 541611 Administrative Management and General Management Consulting Services